

US-JAPAN BUSINESS FORUM Issue No. 236 January 2011 Santa Clara, CA www.keizai.org

American-Japanese Interaction at the Working Level

Shinnenkai 2011

21st Anniversary Annual Shinnenkai Reception

Friday, January 28, 2011

Honoring Renowned US-Asia Diplomat and Scholar

Ambassador Michael Armacost

Former Ambassador to Japan and

Shorenstein Distinguished Fellow at the Stanford University APARC

Ambassador Armacost is a

lease join us in celebrating Keizai Society's 21st
Anniversary at our Shinnenkai on Friday, January 28th at 6:00pm at the Palo Alto
Hills Golf and Country Club.
We will be honoring Former
United States Ambassador

recipient of the Grand Cordon
of the Order of the Rising Sun
for his contributions in promoting
friendship and mutual understanding
between Japan and the United States.

assigned to the Secretary and Deputy Secretary of State. Following a stint on the State Department policy planning and coordination staff, he became a special assistant to the U.S. ambassador in Tokyo from 1972-74, his first foreign diplomatic post.

Michael Armacost with a Lifetime Achievement Award for his contributions to US-Japan relations.

Ambassador Armacost began his career in academia, as a professor of government at Pomona College. In 1969, he was awarded a White House Fellowship, and was Thereafter, he held senior Asian affairs and international security posts in the State Department, Defense Department, and the National Security Council. From 1982 to 1984, he served as U.S. Ambassador to the Philippines,

continued on page 3

Please RSVP by January 24th, 2011 to reserve your place! @ http://www.keizai.org

DATE Friday, January 28, 2011

LOCATION

Palo Alto Hills Golf and Country Club 3000 Alexis Drive, Palo Alto, CA 94304

TIME

6:00-10:00 p.m. Event with Hors d'oeuvres

FEES

\$45.00: registration by 01/24/11,11:00pm \$75.00: late registration by 01/27/11, 5:00pm \$100.00: walk-ins (subject to room capacity,

cash or check only)

DRESS

Business casual

From the President



Happy New Year!

Thank you to everyone who participated in Keizai events during 2010—you helped make it a very successful year with a 60% increase in total attendance. We hope for your support and participation in 2011 and promise to continue to deliver informative, thought-provoking forums and provide networking venues to enhance business opportunities between US and Japan.

Keizai Society's theme for 2011 is "US-Japan Business: The Next Generation—Your Key to Success Throughout Asia." We will highlight emerging new areas where exciting things are happening in Japanese businesses or among US firms doing business in Japan. The areas of focus will include entrepreneurship, new technologies, and US-Japan partnerships to develop business in other countries in Asia.

CORPORATE SPONSOR MEMBERS

GOLD CORP MEMBER:

Union Bank
Wilson Sonsini Goodrich & Rosati

SILVER CORP MEMBER:

FENWICK & WEST
INTRAX CULTURAL EXCHANGE
TAZAN INTERNATIONAL
ZL TECHNOLOGIES

BRONZE CORP MEMBER:

ONE HUNDRED EIGHT FACES
SUNBRIDGE CORP.
TOP

Mark Kato, who for the last three years has served as a very able co-president, has retired. We are all very grateful for his devotion and countless hours he spent in managing and growing the team as well as building relationships with other organizations. He will continue to be involved as a Board member.

I will serve as president and **Joe Quinlan**, who has been instrumental in developing some of our great programs last year, has agreed to step in as Vice President.

Please join us for our special winter networking event, the **21st Anniversary Shinnenkai** on Friday January 28. The keynote speaker will be Ambassador Michael Armacost (ambassador to Japan from 1989–1993), who for most of his career has been involved in matters of public policy and US-Asia relations. Keizai will present Ambassador Armacost with a Lifetime Achievement Award for his contributions to US-Japan relations.

Sincerely,

Chimmy Shioya President, Keizai Society

Fenwick

Fenwick & West is a national law firm that provides comprehensive legal services to technology and life sciences clients of national and international prominence. We have approximately 250 attorneys, with offices in Silicon Valley, San Francisco, and Seattle.

Mountain View
Silicon Valley Center
801 California Street
Mountain View California

Phone: 650.988.8500 Fax: 650.938.5200 info@fenwick.com

Mountain View, California

94041

continued from page 1

and was a key force in helping the country undergo a nonviolent transition to democracy. In 1989, President George Bush tapped him to become ambassador to Japan, considered one of the most important and sensitive U.S. diplomatic posts abroad.



We will also be performing our traditional Kagamiwari (sake barrel "breaking") ceremony. The Consul General of Japan, **Hiroshi Inomata** is expected to lead this tradition.

Due to the anticipated number of attendees, early registration online (www.keizai.org) is highly



We are dedicated to finding great combinations of talented individuals and dynamic companies, where both can grow and benefit together.

TOP SAN FRANCISCO

220 Montgomery St., Suite 1045 Tel: 415-986-3326 San Francisco, CA 94104

Fax: 415-986-4562

recommended. We cannot guarantee that there will be room for walk-ins.

Start off 2011 by strengthening your existing business relationships and forging new ones. Bring lots of business cards to exchange, including one to enter the drawing for the exciting door prizes.

We look forward to celebrating 2011 with you at our 21st Anniversary Shinnenkai.

2011 Shinnenkai Door Prizes

- 1. A round trip ticket within mainland US from **Delta Air Lines**
- 2. A sodalite and sterling necklace/Bloomingdales gift card from Japan Intercultural
- 3. Wine from Intrax
- 4. Gift certificate from Manufacturers Bank
- 5. Kindle from ZL
- 6. Relaxation Gift Basket from USAsia Venture **Partners**

and many more exciting prizes...



Wilson Sonsini Goodrich & Rosati

PROFESSIONAL CORPORATION

proudly supports the Keizai Society

650 Page Mill Road Palo Alto California 94304-1050 Tel: 650-493-9300 Fax: 650-493-6811 www.wsgr.com

Prospects for the Global Biotech Industry

Participating Panelists



Dr. Akiko Futamura President and CEO. InfiniteBio



Dr. Roger Wyse Managing Director and General Partner, Burrill & Company A member of Int'l Advisory Panel for Biotechnology for Malaysia's Prime Minister



Dr. Mary Haak-Frendscho President and CSO. Takeda San Francisco



Mr. Haru Morita President and CEO, **REGIMMUNE**

n October 28, the Keizai Society held its October Forum, "Prospects for the Global Biotech Industry" at the offices of Wilson Sonsini Goodrich & Rosati in Palo Alto. The participating panelists were Dr. Roger Wyse, the Managing Director and General Partner of Burrill & Company and a member of the International Advisory Panel for

Biotechnology for Malaysia's Prime Minister; Dr. Mary Haak-Frendscho, the President and CSO of Takeda San Francisco; Dr. Akiko Futamura, the President and CEO of InfiniteBio; and Mr. Haru Morita, the President and CEO of REGIMMUNE.

continued on page 5

Medaka no Gakko

Registration begins mid-January for Medaka no Gakko, a Japanese cultural summer program for children who have completed kindergarten through fifth grade. The parent cooperative program features arts and crafts, music, literature, cooking, social studies and language. Classroom activities are enriched by demonstrations and performances by artists and community members.

Dates: June 20-July 8, 2011; Monday through Friday

Time: 8:45 a.m.-12:30 p.m.

Location: Palo Alto Buddhist Temple in Palo Alto

Registration Deadline: February 1, 2011

For more information, please visit www.medakanogakko.org or email medakanogakkopaloalto@gmail.com.

Compliance, E-Discovery, **Records and Storage** Management

> Enterprise E-mail and File Archiving



Contact: Chimmy Shioya (408) 240-8989 cshioya@zlti.com www.zlti.com

Global Headquarters 2000 Concourse Drive

San Jose, CA 95131 U.S.A. Tokyo 141-0031, Japan Tel: 408-240-8989

Japan Headquarters

1-11-1, Nishi-Gotanda, Shinagawa-ku Tel: 03-5436-7191

www.ZLTI.com



The panalists consider a question from the audience.

continued from page 4

Dr. Akiko Futamura started the discussion by giving an overview of the global biotech industry for medical drugs, and what it took, in her opinion, for today's medical biotech companies to survive and succeed. She recommends that Japanese biotech companies create a presence in the US before going global due to an unfriendly corporate and regulatory environment in Japan.

Dr. Roger Wyse then gave us an overview of how

- U.S.-Japan cross-border planning issues (such as Japanese pension & estate tax planning)
- Employment-based retirement plans



1999 S. Bascom Ave., Ste. 700 Campbell, California 95008 Tel: 408.886.1301 Fax: 408.879.2635

Fax: 408.879.2635 kazuyo@108faces.com



biotechnology is meeting the world's increasing demand for food and energy, from the government's point of view. He sees biomass as the only foreseeable sustainable source to meet these growing demands. In conclusion

continued on page 6



Connecting Businesses and Cultures

Learn more about hosting an international intern



Intrax Career Development Ryoko Matsukata

Senior Internship Placement Coordinator

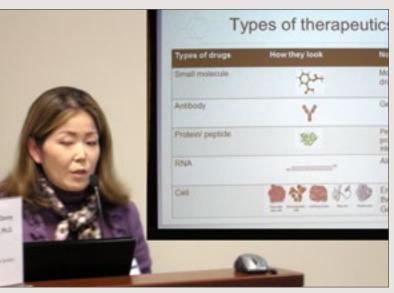
600 California Street 10th Floor

San Francisco, CA 94108

Email: rmatsukata@intraxinc.com

Phone: 415-434-5669 Toll Free: 888-224-0450

Fax: 415-434-5421 www.intraxintern.com



Dr. Akiko Futamura explains the differences between drug types.

continued from page 5

he also points out that biotechnology is addressing major societal needs, not just health care needs.

Dr. Mary Haak-Frendscho gave us a more corporate point of view when she talked about how major biotech companies are positioning themselves and

the US's place in the biotech industry.

Mr. Haru Morita talked about biotech startups and the risks and opportunities they face as the industry comes out of the recession. Biotech companies face regulatory issues, a loss of human know-how, and an overall lower ROI. He also, similar to Dr. Futamura, recommends that foreign biotech startup companies, especially Japanese companies, enjoy better market opportunities and regulatory environment in the US than in their home country.

While there was some lively discussion about the different roles that biotechnology fills, overall the US was seen as a very good environment for biotechnology companies, despite the challenges they will face in the future.

Correction and apology: Keizai Society would like to apologize and correct a typo made in the flyer of recent Keizai Society's Biotech Forum, Prospects for the Global Biotech Industry, that was held on October 28, 2010. The correct name of Dr. Akiko Futamura's company is InfiniteBio Inc.

Free Business Checking

For more information, contact your Financial Services Branch Manager. To find a branch near you visit https://www.uboc.com/.

San Jose Branch

990 North First Street San Jose, CA 95112 408-279-7400

Sunnyvale Branch:

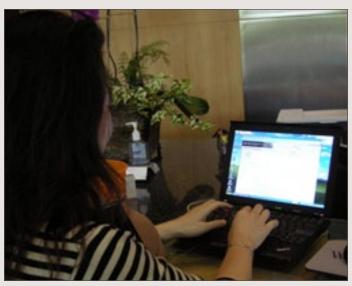
495 South Mathilda Avenue Sunnyvale, CA

Tel: 408-738-4900



UnionBank

Invest in you



Sign-in on the computer was a new experience for this event.



Mie Tamaki and Kazumi Sagayama



Tetsuro Tatsuoka and Koji Abe.



Puneet Gupta and Daisuke Nishimura



Atsushi Baba, Jopsh Koplin and Eric Sabitt.



Tatsuya Sawada and Atsushi Baba



Keith Borman, Akemi Koda of the Keizai Society and Yuko Middleton.



Scott Ellman and Naoyuki Hasegawa.



Carol Cherkis and Masa Ikeda.



Taizo Yasutake, Momo Yasatuke and Mark Kato, co-president of Keizai-Society.



Naoki Yamamoto and Michi Izumi.



Tatsuya Sawada and Yuki Yamakawa.



Naoyuki Hasegawa and Chimmy Shioya, President of Keizai Society.



Michiyo DeGeeter and Rochelle Kopp of Japan Intercultural Consulting.



Yuko Middleton and Isao Nojima.



Nadine Grant, President-Emeritus of Keizai Soceity and Mark Kato.



Jack Middleton and Akemi Koda.



John Thomas and Seigo Hara.

Keizai Society Co-Hosts Stanford Class

The US-Asia Technology Management Center (US-ATMC) of Stanford University presented "On the Future of 'Green' Automotive Technologies: Plans and Activities for Honda's Next-Generation Vehicles" as a part of their autumn series "Asia Technology Management in Energy and Cleantech Domains" on Nov 18 at Skilling Auditorium in Stanford University and Keizai Society supported this event. Mr. Tomoji Sugimoto, Executive General Manager of Honda Motor Co., Ltd., came from Japan and talked in front of more than 100 people in the room. This topic draw big attention due to recent trend of cleantech and some people needed to sit on the floor. Dr. Richard Dasher, who coordinated and moderated this lecture, said it was the biggest attendees in last several years. Dr. Dasher opens his series of seminars and panel discussions to public and many Silicon Valley business people joined his class to study recent business trend between US and Asia.

For more information concerning future events, visit http://www.stanford.edu/group/us-atmc/cgi-bin/us-atmc/.



Mr. Tomoji Sugimoto, Executive General Manager of Honda Motor Co., Ltd. and and Dr. Richard Dasher, Director of the US-Asia Technology Management Centerand Executive Director of the Center for Integrated Systems at Stanford University and Keizai Board member.

Below: The event had the biggest attendence of the series in the last few years and no matter where the seat, attendees were intensly interested in what they were hearing.



Keizai Society Linkedin Group Discussion and Job Posting

Please join Linkedin Keizai Society **Group** and participate in group discussions. You can also share and discuss jobs with the members by clicking the Jobs tab after creating a Keizai Society Group account. If you have any questions, please contact jobs@keizai.org.



Linked in http://www.linkedin.com/



Keizai Executive Team, Board Members and Advisors get together for 2010 Bonnenkai. L-R, Bottom row; Junko Takiguchi, Mark Kato, Nadine Grant, Chimmy Shioya and Tsuyoshi Taira: Second row; Akemi Koda, Akiko Foo, Nanaka King, Jennifer Nakamura, Maki Kanayama: Third row; Yokum Taku, Yoshi Manabe, Scott Elman, Koji Osawa, Richard Dasher and Steve Naegele; Top row; Danny Ooi, Koichi Sato, Joe Quinlan, Gordon Sasamori and Greg Tsukaoka.

himmen (@leai=ai au

Keizai Society All-Volunteer Team

OLITA OLITA



KEIZAI SOCIETY U.S.-JAPAN **BUSINESS FORUM**

Keizai Society 3964 Rivermark Plaza, Suite 216 Santa Clara, CA 95054

contact@keizai.org

http://www.keizai.org

Chimmy Shioya	President	chimmy@keizai.org
Joe Quinlan	Vice President	joe@keizai.org
Mike Doan	Webmaster	mike@keizai.org
Akiko Foo	Contents Manager	akiko@keizai.org
Kristen Jacobsen	Contents Writer	kristen@keizai.org
Maki Kanayama	Program Manager	maki@keizai.org
Nanaka King	Project Manager	nanaka@keizai.org
Akemi Koda	Program Manager	akemi@keizai.org
Yoshi Manabe	Corporate Sponsorship Manager	yoshi@keizai.org
Steve Naegele	Newsletter/Media Manager	steve@keizai.org
Jennifer Nakamura	Assistant Webmaster	jennifer@keizai.org
Danny Ooi	Program Manager	danny@keizai.org
Gordon Sasamori	IT Manager	gordon@keizai.org
Koichi Sato	Japanese Media Manager	koichi@keizai.org
Junko Takiguchi	Event/Office Manager	junko@keizai.org
Greg Tsutaoka	Program Manager	greg@keizai.org
Sayuri Watanabe	Treasurer	sayuri@keizai.org
Dean Yonenaga	Alliance Manager	dean@keizai.org

Advertising in the Keizai Society Newsletter

The advertising rates per monthly issue are as follows:

Business card \$50.00 (3.5x2)Quarter page \$100.00 (3.75x4.5)

(7.5x4.5 vertical or 3.75x9.25 wide) Half page \$200.00

Full page \$300.00