

Introduction



Inspiration of JAPA

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Executive Advisor, ANA Strategic Research Institute (from Oct. 2019)

July 2016 to July 2019

Feb. 2014 to June 2019

April 2012 to Feb, 2014

Oct. 2009 to March 2012

April 2005 to Sep. 2009

Director-General, Safety and Security Department,

JCAB, MLIT

Director, Flight Standards Division, JCAB, MLIT

Director, Office of Air Transport Safety, JCAB, MLIT

Director, Airworthiness Division, JCAB, MLIT

Senior Air Talks Officer, International Air Transport

Division, JCAB, MLIT

ANA

promise



Scale

Total ANA Group Passengers (FY2019)

59.62 million



Share of Domestic Passengers*2 (FY2019)

No. 1 (46%)

Number of Aircraft (as of the end of FY2019)

307 aircraft total

Wide-Body: Medium-Body: 107 117* Narrow-Body: Regional: 24

* Includes aircraft operated by Peach Aviation



ANA Mileage Club Members (as of the end of FY2019)

36.65 million

ANA Domestic Passengers*1 (2019)

Global No. **17** **Total ANA Domestic** and International Passengers*1 (2019)

Global

No. **22**

Airports Served by ANA (as of the end of FY2019)

airports 48 international airports 53 domestic airports



Airports and Routes Served by Peach Aviation

22 airports 39 routes



Cargo Volume (FY2019)

1,239 thousand tons

Quality

In-Service Rate

97.4%

88.7%

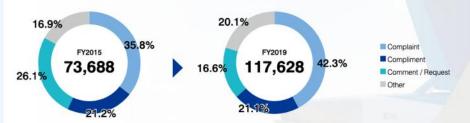
On-Time

CIRIUM

FY2019 results

87.5%

Number of Customer Feedback Reports



External Recognition

Quality

SKYTRAX (ANA, 2020)



By Category:

· World's Best Airport Services (2019)

Best Business Class Onboard Catering (2019)

JCSI (Japan Customer Satisfaction Index) Survey (ANA, FY2019)

International Aviation Division, Customer Satisfaction

No. 2



Cirium (ANA, 2019)

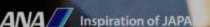
Asia-Pacific Major Airlines

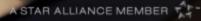
No. 1

Mainline Category: No. 1

Worldwide Major Airlines

No. 2









2020

Established AVATARIN.INC

2018

Established ANA Buiginess Jet



Launched Drone/Air Mobility PRJ

2015 Operation of StarWars Jet

Established ANA Holdings









Launched LCC service

Introduced the Boeing 787 (Launch Customer)

Launched "Inspiration of Japan"

(New Staggered Seats)

2013







1999

1986

1952

2010

Joined Star Alliance

"Marine Jumbo" painting (Special Airplane Livery)

2011

International scheduled services

Nippon Helicopter (NH) established















What is AAM (Advanced Air Mobility)?

➤ Uber proposed a concept of UAM (Urban Air Mobility) in 2016, which intends to integrate eVTOL (Electric Vertical Take-off and Landing aircraft) into transportation systems in urban area. (Uber White Paper)

Later, the concept is expanded to AAM (Advanced Air Mobility), which includes other applications of eVTOL, such as inter-city, regional and rural, cargo, medical transportation.

There are high expectations on the concept of AAM (e.g. market forecast) and it attracts big investment.







Benefit of eVTOL

eVTOL can be defined as;

" an aircraft with multiple electric motors/rotors which provide thrust, and can take-off and land vertically "

◆ Benefit of eVTOL compared with Conventional VTOL

Less complexity and less parts

No single point of failure

(Going to be Pilotless)

Lower rotor speed

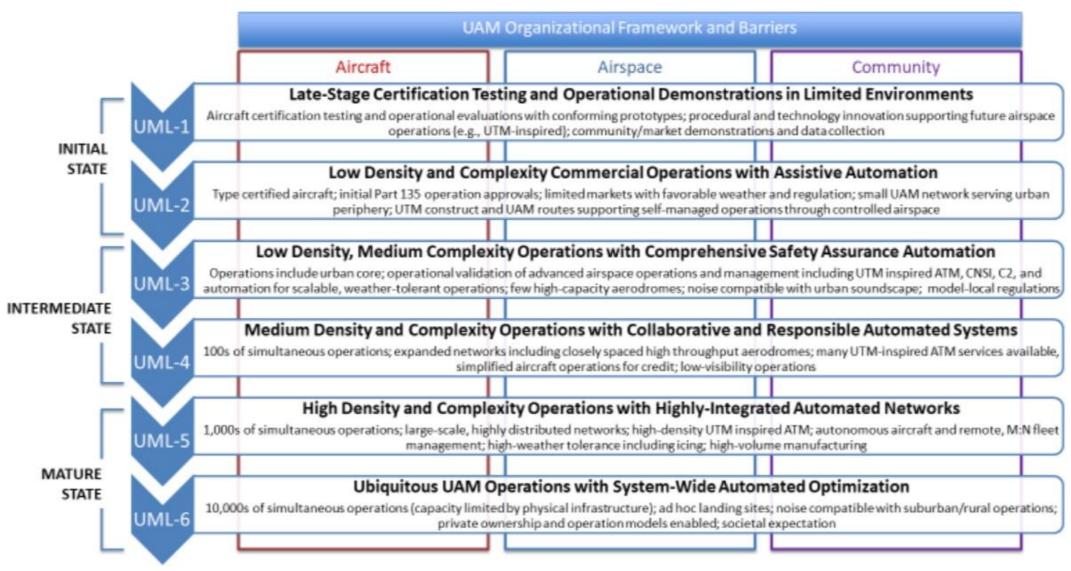
Higher SAFETY

More
ENVIRONMETALY
Friendly
(CO₂, Noise)

Lower
COST
(Operations,
Maintenance, etc)



How AAM will evolve?





Japan's AAM Market

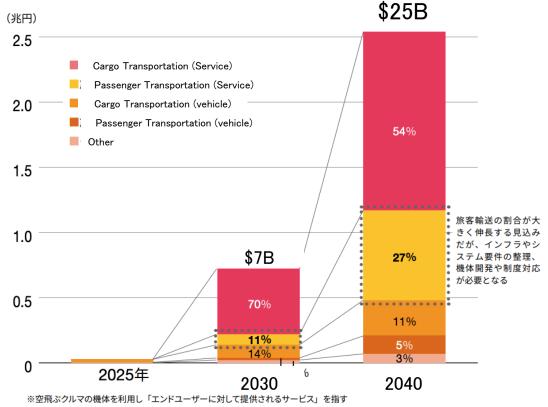


PwC Japan estimates that Japan's AAM market will grow to 2.5 trillion yen in 2040

AAM Market in JPN by 2040

By 2040, the market scale of AAM may expand to 2.5 trillion yen. The key is to organize infrastructure and system requirements, especially with passenger transportation in mind, as well as aircraft development and institutional design.





ANAHD's Use Case



Starting with the Airport Shuttle Services, we will expand Services to Intra-City/Inter-City Air Transportation, and to On-Demand Air Taxi Services, to establish Urban Air Mobility and Advanced Air Mobility.

	Description	Network (image)	Time to implementation
Airport Shuttle Service	Airport Shuttle Service Provide passenger transportation services from the airport to the existing heliport, or the new Vertiport, or other transportation hubs and convenient locations in the city.	KIX/UKB-Yumeshima HND/NRT-Tokyo city NGO~Nagoya city OKA~Several resort	2025 and thereafter
Inter City Intra City Transportation	Inter/Intra City Transport Service Expanded Services in Osaka incl. urban services + Similar Services in Tokyo, Nagoya, Okirnawa and, then other area	In Tokyo urban area In Osaka urban area In Chubu urban area In Okinawa island area Other area	2026 and beyond
OnDemand Air Taxi	On Demand Air Taxi On Demand Air Taxi Transportation Service. (with High Frequency + High Density Network)	In Tokyo urban area In Osaka urban area In Chubu urban area In Okinawa island are Other area	2030~
Air Metro	Air Metro The aircraft can carry 10 passengers like a bus or van, and will provide transportation as a general public transportation infrastructure.	other area	2035~

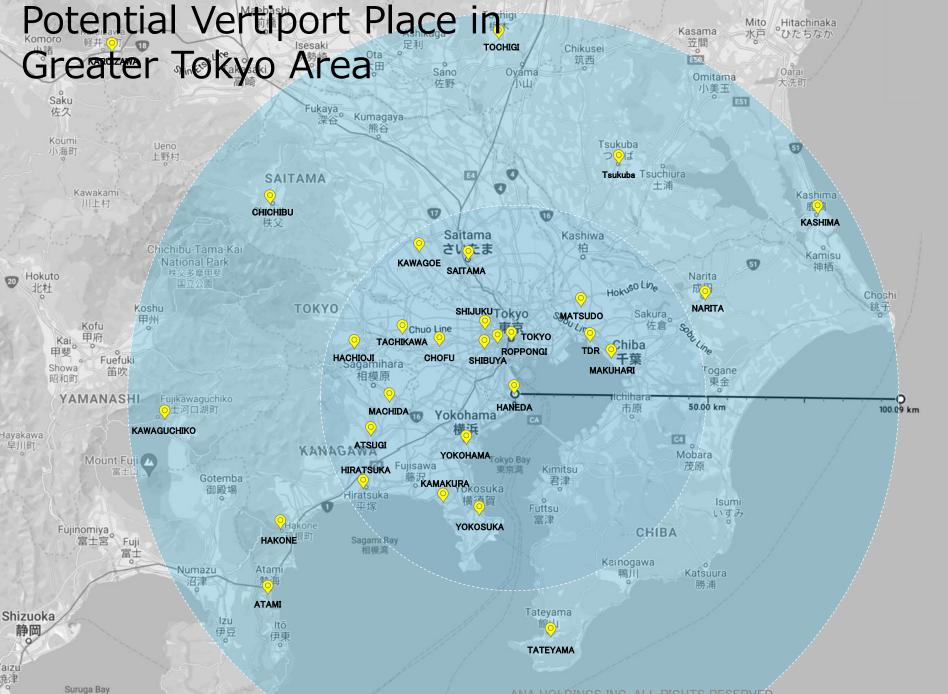
Potential Network Area of airport shuttle services



Starting with the Kansai area for Expo 2025, we aim to expand to Kanto, Chubu and Okinawa. In order to secure a "PORT" for takeoff and landing and a "BASE" for maintenance and management of the aircraft.







Tokyo Greater Area eVTOL Potential Network Based on Haneda Airport

Haneda-Shinjuku

-Car/Train 30-45min

- eVTOL 8minFLT

Haneda- Tsukuba

- car/Train 90-100min
- eVTOL 20minFLT

Haneda- Hakone

- Car/Train 90-120min
- eVTOL 30minFLT

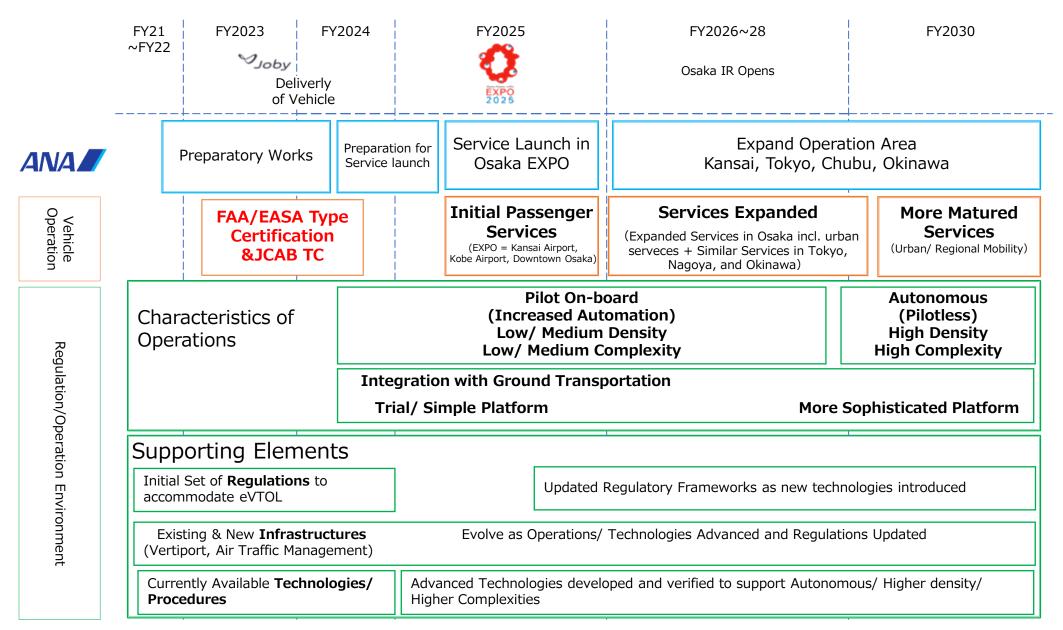
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ANA's AAM (Advanced Air Mobility) Services (Conceptual Image)





Commitment to AAM by The Japanese Government





JAPANESE GOVERNMENT Action Plan of the Growth Strategy



Realization of Society 5.0

Fintech

Digital Market

COVID-19

"Air Mobility"

Goal

2023 : Start eVTOL Commercial Services

2025 : PAX Services in Osaka EXPO 2025

New Work Styles Next Gen Infrastructur e

Open Innovation

Carbon Free Society

Reforms of Social Security System for All Generation

Reinforcement of Regional Measures under Population Decline

Public-Private Council for Air Mobility Revolution



JAPANESE GOVERNMENT Action Plan of the Growth Strategy 2018



Established Public Private Council for Japan's AAM

Public Sector

- MLIT JCAB
- METI

Observer

- Ministry of Internal Affairs and Communications
- Fire and Disaster Management AgencyLogistics Policy Division, MLIT
- General Policy Bureau, MLIT
- City Policy Division, City Bureau,,MLIT
- River Environment Division MLIT
- Planning Division, Road Bureau, MLIT

Private sector

Academia/Research Institute

- Shinji Suzuki Tokyo University
- · Wataru Nakano Keio University
- JAXA
- SJAC
- AJATS
- · Drone Fund

Service Supplier

- ANA HOLDING
- JAPAN AIRLINE
- AirX
- YAMATO HOLDINGS
- RAKUTEN
- ORIX

Manufacturer/Industry

- AIRBUS JAPAN
- SUBARU
- BELL
- Boeing Japan
- Uber Japan
- CARTIVATOR
- SkyDrive
- KAWASAKI HI
- Terra Aviation
- NEC
- ACSL
- PRODRONE

Jun, 2020

Schedule and agenda in PPC

Aug~Dec 2018 #1~#4

- Made the roadmap
- Ministry MLIT and METI also took the stage.



Aug 2019

Local Government presentation

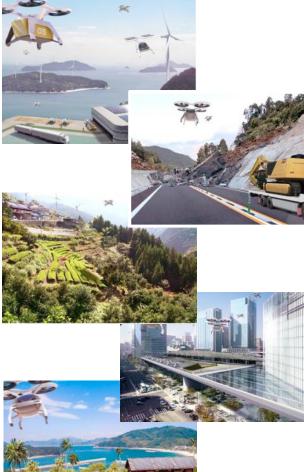
Mar 2020 #5

- · Business Model
- Idenfiying the issue

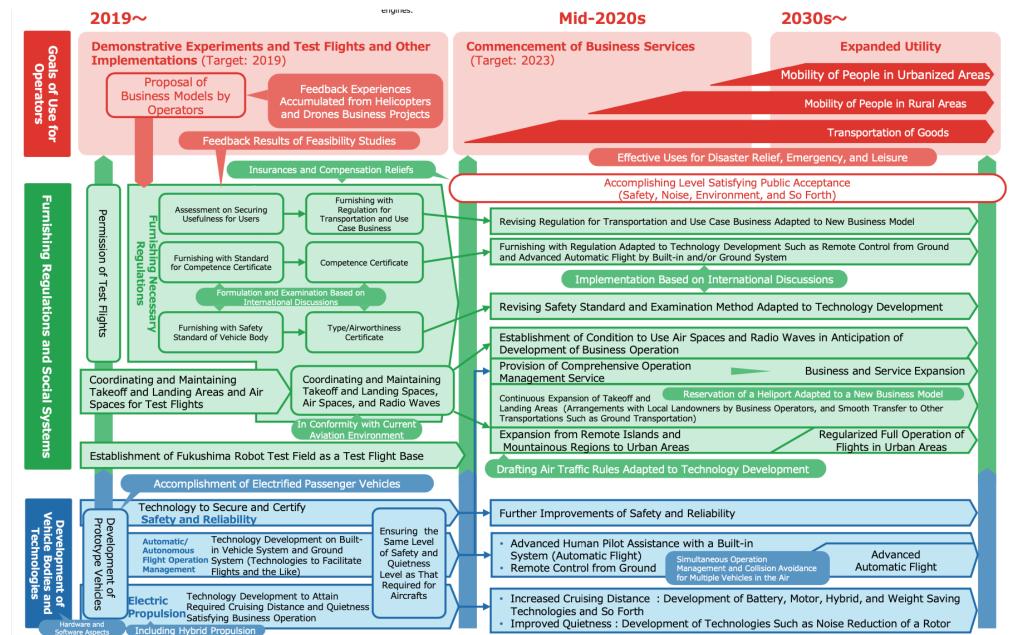
Jun 2020 #6

· Summary of FY19

Major usecase



Roadmap toward Air-Mobility Revolution (20th Dec, 2018 Public-Private Council for Air Mobility Revolution)



Major Use Case dealt with by public private council

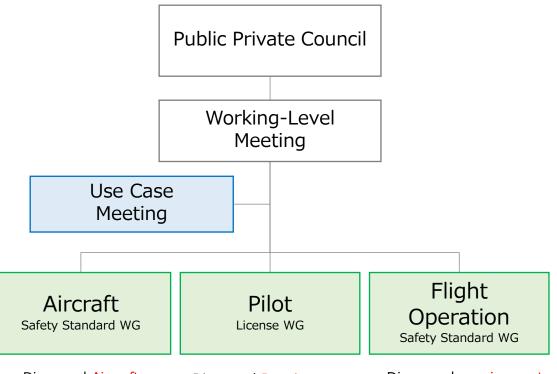


Year	Vision	Major Use Case
2023	Start to Initial operation Passenger transportation service between two points in limited areas Launch of cargo transportation service in remote island areas	 Multirotor type, 2passengers, All Electric, Pilot-On board, MTOW5-600kg, VFR, Altitude 50-150m, the existing Helipad
2025	Start to commercialization of transportation • Multiple fixed-route, scheduled services, such as airport shuttle • Cargo services in urban areas. (Pilotless)	 Osaka Bay Area (Osaka City/Expo island/Airport) Multirotor/Vectored Thrust, 2-5 passenger, All-Electric, Pilot On board, New Vertiport, the existing helipad, VFR, congested airport.
2026~	Expand to transportation service/Medical and Emergency Services (To be defined)	Inter-city Transportation Suburban-Urban High Frequency/OnDemand Transportation In Urban Area
2030~	More Expansion of networks and On Demand Ops (To be defined)	Cold Weather Operation urban urban urban 18





Public Private Council for Future Air Mobility Revolution was established in AUG 2018, released "AAM Development Roadmap" in DEC 2018 as a result of its initial deliberation. It plans to revise the "Roadmap" in FY2021.



Discussed Aircraft
Certification.

JCAB Aviation
Safety and Security
Planning Division

Discussed Requirement
of Pilot and
maintenance Personnel.

JCAB Aviation Safety
and Security Planning
Division

Discussed requirement
Port/Traffic Management.

JCAB Air Navigation
Services Planning
Division

Recent work and future actions

- Each WG have identified issues to be resolved under the current framework including regulations and procedures for the services envisaged until 2025.
- In 2021 and onward, considerations and discussions will be conducted and necessary actions will be taken in a timely manner, for the resolution of those issues to help realize commercial services of eVTOL, including setting-up of various technical and safety standards.
- In particular, Concept of Operation of ATM for initial stage of implementation will be finalized in FY21

OSAKA EXPO 2025 and AAM

Master Plan released by the Osaka Expo Committee (December 2020) has incorporated a vertiport (the Mobility Experience Area) for eVTOL services.





Osaka and other Local Governments are supportive for realization of eVTOL services ANA



Osaka

Osaka governor is aggressive to realize of eVTOL operation. The public private council was established for OSAKA AAM.



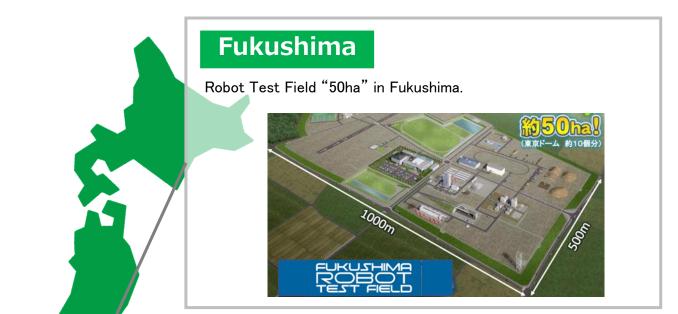


Mie

One of the plans is to connect ISE shrine as major sight seeing spot in Mie with nearest international airport Centrair.







Tokyo

There is huge population in Tokyo greater area





Barriers and Challenges



Short Term (Airport Shuttle Services)

Going through necessary regulatory requirements

Certification of eVTOL/ Licensing of Pilot/ Air Operator Certificate

Securing Vertiports

Flexible access to congested airports

Access to existing/ new heliport in big cities

Safe and Reliable Services

Operations in bad weather

Public Acceptance

Particularly important to access to the populated area

Safety, Environment, Privacy and Annoyance. Understanding from the public/ community

Scalable

Flexibility in ATM (Air Traffic Management) systems/ procedures, maintaining co-existance with other traffic

Barriers and Challenges



Longer Term

(Future Services: High Density, High Complexity, Fully Automated/ Autonomous)

Update Regulatory Framework, in parallel with technological development

Vehicle Automation/ Pilotless operations/

New Technologies (V to V Com., DAA, Interface with new traffic management, etc.)

Innovative Concept in ATM

Airspace dedicated to AAM

Unique set of rules and procedure for AAM/ Automated traffic management

Safe and Reliable Services

Security

Cyber Security

Security in operations without onboard pilot

Public Acceptance

Are PAX OK with piotless operations?

